



BRIAN WOOLSEY

PRINCIPAL

CONTACT

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EDUCATION

UNIVERSITY OF MINNESOTA
Carlson School of Management
B.S., Business Finance & Economics

CREDENTIALS

REAL ESTATE BROKER
State of Minnesota
License #40437725



MONARCH

PROFESSIONAL PROFILE

Brian is a driven corporate real estate executive responsible for facilitating the delivery of real estate services in the areas of strategic planning, portfolio administration, transaction management and project management to multimarket and multinational portfolio clients.

He is passionate about helping business owners and managers design commercial real estate solutions where business strategy, community, philanthropy, finance, health, wellness, the future, and innovation intersect.

Throughout his 20 year career, Brian has been involved in more than 1,200 transactions valued at \$830MM in total consideration.

An award-winning developer in the multifamily sector, Brian is also able to lend a honed skill set and capital markets perspective to his corporate clients exploring development opportunities.

EXPERIENCE

MONARCH COMMERCIAL REAL ESTATE | CO-FOUNDER + PRINCIPAL

As co-founder of Monarch and a seasoned industry professional, Brian strives to maximize commercial real estate on behalf of his clients by developing real estate plans that support their business objectives.

CUSHMAN & WAKEFIELD | EXECUTIVE DIRECTOR

CUSHMAN & WAKEFIELD (Formerly DTZ) | MANAGING PRINCIPAL

CASSIDY TURLEY | MANAGING DIRECTOR AND PRINCIPAL

COLLIERS INTERNATIONAL | SENIOR ASSOCIATE

TRUSTED.
EXPERIENCED.
INNOVATIVE.

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