



KYLE KALIVODA

DIRECTOR

CONTACT



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EDUCATION

IOWA STATE UNIVERSITY

Ivy School of Business
Ames, Iowa

CREDENTIALS

REAL ESTATE SALESPERSON

Minnesota License 40880165



MONARCH

PROFESSIONAL PROFILE

Kyle is a strategic real estate advisor to tenants, buyers, and sellers across a wide variety of industries and product types. He is an experienced consultant for businesses and investors across the Twin Cities, utilizing his deep market knowledge and strong financial acumen. Kyle leads his clients through all phases of a transaction from site search, lease/purchase negotiation, and contractor selection to market studies, opinion of value, and marketing a property.

Prior to joining Monarch CRE, Kyle was integral to developing a corporate real estate strategy for Entrust, a Twin Cities-based corporation. He spent four years overseeing the portfolio, from site search to occupancy for 3,000+ employees in 25 countries. He was responsible for developing and executing real estate strategies yielding 30 percent savings across the portfolio through entity consolidations, relocations, and right-sizing. With experience leading numerous domestic and international assignments, he can be trusted with client transactions in the local market and beyond.

Kyle believes real estate shouldn't just be a means to run your business but rather looked at as a vehicle to build equity and drive bottom line results. Reach out to understand how your business can unlock its full potential and develop a new competitive advantage.

EXPERIENCE

MONARCH COMMERCIAL REAL ESTATE | DIRECTOR

ENTRUST CORPORATION | CORPORATE REAL ESTATE MANAGER

TRUSTED.
EXPERIENCED.
INNOVATIVE.

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